Real Estate, MPS

Mission Statement

The Master of Professional Studies in Real Estate inspires, challenges, and prepares emerging real estate leaders to develop, construct, and invest in innovative, sustainable, and successful projects in local and global markets. A faculty of experienced practitioners deliver a comprehensive curriculum comprised of foundational courses and flexible options for specialized concentrations and focus areas.

Modality

On Campus on Online (https://scs.georgetown.edu/programs/71/master-of-professional-studies-in-real-estate/)

Learning Goals

Upon successfully completing the MPS in Real Estate, students will:

1. Synthesize financial data, demographics, site data, legal and regulatory documents, and market analyses to plan, evaluate and justify the feasibility of real estate projects.
2. Integrate global perspectives and international best practices relevant to the real estate industry and effectively collaborate with diverse actors in intercultural settings in the U.S. and overseas.
3. Critique ethical issues that arise from real estate management decisions and incorporate an ethical approach to balance the risks and rewards of real estate projects.
4. Apply theory, research, techniques and professional experiences to balance risk and reward, and develop creative solutions related to development, construction, and investment in innovative real estate projects.
5. Gather and interpret data from a range of reliable, credible, and valid sources to inform decision-making and optimize returns on investment.
6. Explore and apply relevant tools and technologies to examine contemporary real estate practices and develop sustainable solutions.
7. Communicate real estate management solutions, initiatives, and messages clearly and persuasively to a range of diverse audiences and stakeholders.

Focus Areas

A focus area is a collection of elective courses within an academic program that allows students to explore various topical areas. Students may elect to complete all courses within one focus area or across several areas. The complete of a focus area is not reflected on a student's transcript.

The Real Estate program offers the following focus areas:

Construction Management

Global Real Estate

Housing Attainability

Licensure Disclosure

This program does not provide any professional licensure or certification, nor is it intended to prepare students to sit for any specific professional licensing or certification exam(s). Though not required, students in these programs may wish to research and seek certifications through professional organizations in their field.

Requirements

To earn the MPS in Real Estate, students must complete 33 credits with a minimum GPA of 3.000 within five years of entering the program.

Code	Title	Credits
Core Courses [1]		
MPRE 5000	Ethics in Action	3
MPRE 7990	Real Estate Capstone	3
Foundation Courses		
MPRE 5100	Real Estate Fundamentals [2]	3
MPRE 5200	Found of Real Estate Markets	3
MPRE 5300	Foundations of Real Estate Law	3
MPRE 5400	Found of Real Estate Accting	3
MPRE 5500	Found of Real Estate Finance	3
Elective Courses		
A current list of approved Electives can be found on the SCS website.		12
Total Credits		**33**

1 Each Core Course must be completed with a grade of B or better. Students who earn a B- or lower in these courses will have one opportunity to retake the courses. If a student does not earn at least a B after the second attempt, they will be terminated from the program without right of appeal.

2 Students have the option to test out of MPRE 5100 Real Estate Fundamentals during their first semester. Students who successfully test out of MPRE 5100 will replace the course with a fifth elective.

Concentrations

A concentration is a collection of four or more elective courses (minimum of 12 credit hours) within an academic program that allows students to explore a designated course of study in a given topical area. Completion of a concentration results in a transcript notation indicating the designated course of study has been completed.

Students are not required to complete a concentration; instead they may select electives from concentration and/or focus areas (see below) to complete their degree requirements. Students who elect to complete a concentration and would like the concentration notated on their transcript must submit the *Declaration of Concentration* form in accordance with the stated guidelines and deadlines.

Students who matriculated into the program in Fall 2026 have the option of completing up to two concentrations in order to meet their elective requirements for the program:

- Real Estate Development
- Real Estate Finance

Focus Areas

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The Real Estate program offers the following focus areas:

- Construction Management
- Global Real Estate
- Housing Attainability

Real Estate Development

A developer needs to orchestrate the work of multiple contractors and consultants and to negotiate with lenders, investors, property owners, neighbors, and government officials. Courses in this concentration cover both the real estate development process as well as the nuances of particular fields such as office, mixed-use, multifamily, and affordable housing.

Real Estate Finance

Many students aim to sharpen their skills in financial analysis as a primary goal for enrolling in the Master's in Real Estate program. This concentration covers the full spectrum of real estate financial topics, including real estate investment, structured finance, capital markets, portfolio management, taxation, corporate real estate, and entrepreneurship.